Deliveroo plcCompany News
16 December 2021



Pro forma GTV and order data excluding Spain

On 18 November 2021, Deliveroo announced that the Company's final day operating in Spain would be 29 November 2021. Further to this announcement, the Company is today providing pro forma financial information to show total gross transaction value (GTV) and orders from Q1 2020 to Q3 2021 excluding the Company's operations in Spain. This is to allow investors and analysts to understand better the historical performance of the Company's ongoing operations. For further information, see Appendix 1 and Appendix 2 on pages 2 and 3 of this announcement.

Deliveroo will provide a Q4 2021 Trading Update on 20 January 2022 and will release 2021 Preliminary Results on 17 March 2022.

- Ends -

Contacts

Investor Relations

David Hancock, VP Investor Relations - 07966 930716 or investors@deliveroo.co.uk Tim Warrington, Investor Relations Director - 07921 576395 or investors@deliveroo.co.uk

Media Relations

Joe Carberry, VP Communications - 07787 561905
Romilly Dennys, Head of Corporate Communications, UKI - 07786 221309
Tulchan Communications, James Macey White, Jessica Reid, Mark Burgess - deliveroo@tulchangroup.com

About Deliveroo plc ('Deliveroo' or 'the Company')

Deliveroo is an award-winning delivery service founded in 2013 by William Shu and Greg Orlowski. Deliveroo works with over 140,000 best-loved restaurants and grocery partners, as well as 150,000 riders to provide the best food delivery experience in the world. Deliveroo is headquartered in London, with around 2,000 employees in offices around the globe.

Deliveroo operates in nearly 800 locations across 11 markets, including Australia, Belgium, France, Hong Kong, Italy, Ireland, Netherlands, Singapore, United Arab Emirates, Kuwait and the United Kingdom.



Appendix 1: GTV and Orders - as reported1

	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021
Group							
GTV (£m)	715	989	1,035	1,338	1,646	1,739	1,594
Orders (m)	33.2	41.4	45.4	58.1	71.0	77.9	74.6
GTV per order (£)	21.5	23.9	22.8	23.0	23.2	22.3	21.4
% Change YoY, reported							
GTV	26%	61%	72%	92%	130%	76%	54%
Orders	27%	45%	65%	77%	114%	88%	64%
GTV per order	(1)%	11%	4%	9%	8%	(7)%	(6)%
% Change YoY, constant currency							
GTV	28%	59%	74%	90%	131%	81%	58%
GTV per order	1%	10%	5%	7%	8%	(4)%	(4)%
UKI							
GTV (£m)	352	492	547	700	852	921	852
Orders (m)	15.3	19.4	22.6	28.6	33.8	37.6	35.8
GTV per order (£)	23.0	25.4	24.2	24.5	25.2	24.5	23.8
(2)	20.0	20.1					20.0
% Change YoY, reported							
GTV	28%	67%	89%	98%	142%	87%	56%
Orders	22%	46%	78%	82%	121%	94%	58%
GTV per order	4%	14%	6%	9%	10%	(4)%	(2)%
% Change YoY, constant currency							
GTV	28%	67%	89%	98%	142%	87%	56%
GTV per order	4%	14%	6%	9%	9%	(3)%	(2)%
International							
GTV (£m)	363	497	487	638	794	818	742
Orders (m)	17.9	22.0	22.8	29.5	37.1	40.3	38.8
GTV per order (£)	20.3	22.6	21.4	21.6	21.4	20.3	19.1
% Change YoY, reported							
GTV	25%	55%	56%	86%	119%	65%	52%
Orders	32%	44%	54%	72%	107%	83%	70%
GTV per order	(5)%	8%	1%	9%	5%	(10)%	(11)%
% Change YoY, constant currency							
GTV	28%	52%	60%	81%	121%	75%	60%
GTV per order	(3)%	6%	4%	6%	6%	(5)%	(6)%

¹ All figures are unaudited and exclude Germany and Taiwan discontinued operations



Appendix 2: GTV and Orders - pro forma excluding Spain²

	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021
Group							
GTV (£m)	695	965	1,012	1,307	1,616	1,709	1,572
Orders (m)	32.2	40.3	44.4	56.8	69.6	76.6	73.6
GTV per order (£)	21.6	23.9	22.8	23.0	23.2	22.3	21.4
% Change YoY, reported							
GTV	-	-	-	-	133%	77%	55%
Orders	-	-	-	-	116%	90%	66%
GTV per order		-	<u>-</u>	-	7%	(7)%	(6)%
% Change YoY, constant currency							
GTV	-	-	-	-	133%	82%	59%
GTV per order	-		-	-	8%	(4)%	(4)%
UKI							
GTV (£m)	352	492	547	700	852	921	852
Orders (m)	15.3	19.4	22.6	28.6	33.8	37.6	35.8
GTV per order (£)	23.0	25.4	24.2	24.5	25.2	24.5	23.8
% Change YoY, reported							
GTV	-	-	-	-	142%	87%	56%
Orders	-	-	-	-	121%	94%	58%
GTV per order	-	-	-	-	10%	(4)%	(2)%
% Change YoY, constant currency							
GTV	-	-	-	-	142%	87%	56%
GTV per order	-	-	-	-	9%	(3)%	(2)%
International							
GTV (£m)	343	473	464	607	764	788	721
Orders (m)	16.9	21.0	21.8	28.2	35.8	38.9	37.8
GTV per order (£)	20.3	22.6	21.3	21.5	21.3	20.2	19.1
% Change YoY, reported							
GTV	_	_	-	_	123%	67%	55%
Orders	-	-	-	-	112%	85%	73%
GTV per order	-	-	-	-	5%	(11)%	(10)%
% Change YoY, constant currency							
GTV	-	-	-	-	125%	77%	63%
GTV per order	-	-	-		6%	(5)%	(6)%

² All figures are unaudited and exclude Germany, Taiwan and Spain discontinued operations