

Deliveroo plc - Consensus (April 2024)

Metric		Q1 2024	Q1 2024	2024	2024	2024	2024	2025	2026	2027
Number of estimates		14	14	16	16	16	16	16	15	12
		Median	Mean	High	Low	Median	Mean	Mean	Mean	Mean
Orders (m)	Group	73.1	73.3	304	292	301	300	318	339	359
Orders (m)	UKI	40.4	40.4	169	161	165	165	175	186	197
Orders (m)	International	32.8	32.9	138	125	135	134	143	153	163
GTV per order (£)	Group	24.7	24.7	25.4	24.7	25.0	25.0	25.7	26.4	26.8
GTV per order (£)	UKI	26.5	26.6	27.6	26.6	27.1	27.1	27.9	28.6	29.1
GTV per order (£)	International	22.4	22.3	23.3	21.7	22.5	22.5	23.1	23.7	24.0
GTV (£m)	Group	1,807	1,809	7,660	7,349	7,520	7,511	8,207	8,967	9,625
GTV (£m)	UKI	1,072	1,073	4,546	4,383	4,491	4,480	4,882	5,321	5,721
GTV (£m)	International	735	736	3,116	2,898	3,027	3,024	3,314	3,628	3,904
GTV growth % (reported currency)	Group	3%	4%	8%	4%	6%	6%	9%	9%	7%
GTV growth % (reported currency)	UKI	5%	6%	9%	5%	7%	7%	9%	9%	8%
GTV growth % (reported currency)	International	1%	1%	8%	1%	5%	5%	10%	9%	8%
Net revenue (£m)	Group	515	514	2,232	2,098	2,134	2,146	2,362	2,591	2,813
Net revenue (£m)	UKI	306	307			1,280	1,284	1,409	1,542	1,679
Net revenue (£m)	International	206	207			856	856	946	1,040	1,134
Gross profit (£m)	Group			804	755	785	782	873	969	1,055
Gross profit margin (% of GTV)	Group			10.7%	10.0%	10.4%	10.4%	10.6%	10.8%	11.0%
Gross profit (£m)	UKI					499	495	551	609	666
Gross profit (£m)	International					285	285	320	359	393
Adjusted EBITDA (£m)	Group			155	104	122	125	192	260	312
Adjusted EBITDA margin (% of GTV)	Group			1.9%	1.4%	1.6%	1.7%	2.3%	2.9%	3.2%
Adjusted EBITDA (£m)	UKI					277	277	317	360	395
Adjusted EBITDA (£m)	International					96	96	123	150	170
Adjusted EBITDA (£m)	Other					(251)	(248)	(248)	(250)	(253)

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