

Q2 2023 Group	Consensus	YoY Reported FX	YoY Constant FX
Orders (m)	71.8	(5%)	(5%)
GTV per order (£)	24.5	8%	7%
GTV (£m)	1,757	3%	2%
Revenue (£m)	514	4%	2%

Q2 2023 UKI	Consensus	YoY Reported FX	YoY Constant FX
Orders (m)	39.1	(1%)	(1%)
GTV per order (£)	26.1	7%	7%
GTV (£m)	1,021	7%	6%
Revenue (£m)	298	8%	8%

Q2 2023 International	Consensus	YoY Reported FX	YoY Constant FX
Orders (m)	32.7	(9%)	(9%)
GTV per order (£)	22.5	9%	5%
GTV (£m)	736	(1%)	(5%)
Revenue (£m)	216	(0%)	(4%)

H1 2023 Group	Consensus	YoY Reported FX	YoY Constant FX
Orders (m)	143.9	(7%)	(7%)
GTV per order (£)	24.3	10%	9%
GTV (£m)	3,503	3%	0%
Revenue (£m)	1,025	5%	3%
Gross profit	355	20%	n/a
Gross profit margin (% of GTV)	10.1%	n/a	n/a
Marketing and overheads (£m)	(338)	(3%)	n/a
Adjusted EBITDA (£m)	17	(133%)	n/a
Adjusted EBITDA margin (% of GTV)	0.5%	n/a	n/a

H1 2023 UKI	Consensus	YoY Reported FX	YoY Constant FX
Orders (m)	78.7	(2%)	(2%)
GTV per order (£)	25.9	8%	8%
GTV (£m)	2,038	6%	6%
Revenue (£m)	597	10%	9%
Gross profit	226	20%	n/a
Gross profit margin (% of GTV)	11.1%	n/a	n/a
Marketing and overheads (£m)	(123)	(4%)	n/a
Adjusted EBITDA (£m)	101	69%	n/a
Adjusted EBITDA margin (% of GTV)	5.0%	n/a	n/a

H1 2023 International	Consensus	YoY Reported FX	YoY Constant FX
Orders (m)	65.1	(12%)	(12%)
GTV per order (£)	22.5	11%	7%
GTV (£m)	1,465	(2%)	(6%)
Revenue (£m)	428	(0%)	(5%)
Gross profit	129	19%	n/a
Gross profit margin (% of GTV)	8.8%	n/a	n/a
Marketing and overheads (£m)	(86)	(15%)	n/a
Adjusted EBITDA (£m)	43	453%	n/a
Adjusted EBITDA margin (% of GTV)	2.9%	n/a	n/a

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