

Deliveroo plc - Consensus (September 2022)

Metric		2022	2023	2024	2025	2026
Orders (m)	Group	319	349	396	445	493
Orders (m)	UKI	159	174	196	219	243
Orders (m)	International	160	175	200	222	247
ATV (£)	Group	£22.4	£23.1	£23.5	£24.0	£24.3
ATV (£)	UKI	£24.2	£24.8	£25.2	£25.8	£26.3
ATV (£)	International	£20.6	£21.4	£21.8	£22.5	£22.5
GTV (£m)	Group	£7,157	£8,019	£9,265	£10,666	£12,033
GTV (£m)	UKI	£3,868	£4,331	£4,981	£5,719	£6,394
GTV (£m)	International	£3,294	£3,736	£4,354	£5,022	£5,608
GTV growth % (reported currency)	Group	8%	12%	16%	15%	13%
GTV growth % (reported currency)	UKI	8%	12%	15%	15%	12%
GTV growth % (reported currency)	International	8%	13%	17%	15%	12%
Net revenue (£m)	Group	£2,031	£2,284	£2,649	£3,085	£3,494
Net revenue (£m)	UKI	£1,094	£1,227	£1,419	£1,635	£1,839
Net revenue (£m)	International	£935	£1,053	£1,227	£1,429	£1,619
Gross profit (£m)	Group	£609	£718	£872	£1,054	£1,218
Gross profit margin (% of GTV)	Group	8.5%	9.0%	9.4%	9.9%	10.1%
Gross profit (£m)	UKI	£386	£445	£526	£620	£700
Gross profit (£m)	International	£230	£283	£349	£446	£509
Marketing & overheads (£m)	Group	(£726)	(£757)	(£816)	(£896)	(£952)
Marketing & overheads (£m)	UKI	(£257)	(£273)	(£294)	(£314)	(£320)
Marketing & overheads (£m)	International	(£240)	(£260)	(£281)	(£323)	(£333)
Marketing & overheads (£m)	Other	(£230)	(£224)	(£242)	(£258)	(£299)
Adjusted EBITDA (£m)	Group	(£116)	(£39)	£59	£164	£278
Adjusted EBITDA margin (% of GTV)	Group	(1.6%)	(0.5%)	0.6%	1.5%	2.3%
Adjusted EBITDA (£m)	UKI	£123	£169	£229	£297	£359
Adjusted EBITDA (£m)	International	(£11)	£29	£75	£144	£202
Adjusted EBITDA (£m)	Other	(£230)	(£224)	(£242)	(£258)	(£299)
Cash & cash equivalents (£m)	Group	£1,021	£896	£877	£928	£1,110
Change in cash & cash equivalents (£m)	Group	(£270)	(£125)	(£19)	£72	£177

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