Deliveroo plc - Consensus (August 2022)

Metric		H1 2022	2022	2023	2024	2025	2026
Orders (m)	**Group**	**163**	**327**	**369**	**426**	**496**	**562**
Orders (m)	UKI	81	162	181	206	240	271
Orders (m)	International	82	165	188	218	250	288
ATV (£)	**Group**	**£21.9**	**£22.1**	**£22.5**	**£22.9**	**£23.2**	**£23.4**
ATV (£)	UKI	£23.8	£23.8	£24.3	£24.8	£25.4	£26.1
ATV (£)	International	£20.1	£20.3	£21.0	£21.4	£21.9	£22.2
GTV (£m)	**Group**	**£3,573**	**£7,171**	**£8,234**	**£9,659**	**£11,451**	**£13,133**
GTV (£m)	UKI	£1,917	£3,867	£4,425	£5,137	£6,053	£6,895
GTV (£m)	International	£1,656	£3,340	£3,924	£4,651	£5,472	£6,384
GTV growth % (reported currency)	***Group***	***7%***	***8%***	***15%***	***17%***	***19%***	***15%***
GTV growth % (reported currency)	*UKI*	*8%*	*8%*	*14%*	*16%*	*18%*	*14%*
GTV growth % (reported currency)	*International*	*7%*	*9%*	*18%*	*19%*	*18%*	*17%*
Net revenue (£m)	**Group**	**£978**	**£1,972**	**£2,270**	**£2,667**	**£3,170**	**£3,668**
Net revenue (£m)	UKI	£529	£1,068	£1,218	£1,419	£1,684	£1,928
Net revenue (£m)	International	£452	£905	£1,051	£1,249	£1,466	£1,732
Gross profit (£m)	**Group**	**£266**	**£547**	**£663**	**£820**	**£1,028**	**£1,230**
Gross profit margin (% of GTV)	***Group***	***7.5%***	***7.6%***	***8.0%***	***8.5%***	***9.0%***	***9.4%***
Gross profit (£m)	UKI	£178	£367	£429	£522	£641	£742
Gross profit (£m)	International	£87	£186	£241	£305	£398	£502
Marketing & overheads (£m)	**Group**	**(£343)**	**(£672)**	**(£717)**	**(£773)**	**(£875)**	**(£931)**
Marketing & overheads (£m)	UKI	(£137)	(£258)	(£275)	(£299)	(£308)	(£344)
Marketing & overheads (£m)	International	(£107)	(£233)	(£252)	(£273)	(£320)	(£325)
Marketing & overheads (£m)	Other	(£99)	(£181)	(£190)	(£200)	(£247)	(£262)
Adjusted EBITDA (£m)	**Group**	**(£76)**	**(£125)**	**(£54)**	**£51**	**£174**	**£311**
Adjusted EBITDA margin (% of GTV)	***Group***	***(2.1%)***	***(1.7%)***	***(0.7%)***	***0.5%***	***1.5%***	***2.4%***
Adjusted EBITDA (£m)	UKI	£49	£104	£154	£217	£312	£371
Adjusted EBITDA (£m)	International	(£34)	(£48)	(£11)	£32	£87	£183
Adjusted EBITDA (£m)	Other	(£99)	(£181)	(£190)	(£200)	(£247)	(£262)
Cash & cash equivalents (£m)*	**Group**		**£1,095**	**£975**	**£961**	**£1,073**	**£1,283**
Change in cash & cash equivalents (£m)*	**Group**		**(£196)**	**(£120)**	**(£14)**	**£100**	**£226**

** Not enough forecasts for cash and cash equivalents to form a valid H1 2022 consensus*

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